



**Industry-Recognized Training Pipeline  
Occupational Training Services**

**Partner4Work, February 2024**



# Agenda

- Bidder's conference overview
- Partner4Work
- RFP overview
- Proposal considerations
- Questions
- Conclusion

[www.partner4work.org/document/request-for-proposals-industry-recognized-training-programs/](http://www.partner4work.org/document/request-for-proposals-industry-recognized-training-programs/)

[RFP@partner4work.org](mailto:RFP@partner4work.org)



# Partner4Work

- **Partner4Work is the Workforce Development Board for Pittsburgh and Allegheny County, dedicated to developing a thriving workforce in the Pittsburgh area.**
- **We design, fund, and support a portfolio of workforce development programs and initiatives for adults and youth to meet the needs of employers, job seekers and workers.**
- **Partner4Work is very closely connected to PA CareerLink.**
- **Learn more about Partner4Work at [www.partner4work.org](http://www.partner4work.org)**



# RFP Overview

- **Purpose**

- Occupational training programs that provide pathways for job seekers to gain industry-recognized credentials and employment.

- **Employment**

- Proven connections to employers willing to provide opportunities for quality employment to participants.

- **Contracts**

- From June 2024 to July 2025, with three 12-month option periods.
- Multiple awards estimated from \$100,000 to \$300,000.
- Contracts with payments on a fixed cost per participant basis.
- Blended funded streams, varying eligibility.
- Required partnership and coordination with PA CareerLink.



# Program Considerations

## Know the Statement of Work.

- **In-demand occupations with quality job opportunities.**
- **Strong commitment from employers.**
- **Delivering positive outcomes - completion, skill gains, credential attainment, placement, and retention.**
- **Work with PA CareerLink as the eligibility agency.**



# Administrative and Fiscal Considerations

- **Contract management capacity.**
- **Data and reporting requirements.**
- **Payments based on participant progress - 50/50 model.**
- **Varying public funding requirements.**
  - Understanding and working within limitations.



# Application and Evaluation

## Know the “How to Apply” section of the RFP

- **Cover sheet**
- **Executive summary**
- **Organization description - 20 points**
- **Program description - 50 points**
- **Program costs - 30 points**
- **Attachments**
  - Required
    - References
    - Employer support
  - Optional



# Timeline

- **Release of RFP: January 26, 2024**
- **Bidder's conference: February 8, 2024**
- **Questions regarding this RFP due: February 21, 2024**
  - [RFP@partner4work.org](mailto:RFP@partner4work.org)
- **Proposal due date: March 1, 2024 5:00pm ET**
  - [RFP@partner4work.org](mailto:RFP@partner4work.org)
- **Proposal review, possible discussions: March/April**
- **Notification to bidders: April 2024**
- **Contract start dates: Approximately July 2024**





# Questions